

Message Text

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ORIGIN NSF-02

INFO OCT-01 EUR-12 ISO-00 OES-06 CIAE-00 INR-07 NSAE-00

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DRAFTED BY NSF:DDAUFENKAMP:GEM
APPROVED BY OES/APT/SEP:WDECLERCQ
OES/APT/SEP:ASHELDON
EUR/SOV:SHUMPHREY (SUBS.)

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P 152243Z SEP 76
FM SECSTATE WASHDC
TO AMEMBASSY MOSCOW PRIORITY

UNCLAS STATE 228713

E.O. 11652: N/A

TAGS: TGEN, US, UR

SUBJECT: S&T: COMPUTER APPLICATIONS: DECISION-MAKING
(01.0105) - SEPT. 23-OCT. 3 VISIT OF SOVDEL (01.010503)

REF: STATE 216812

1. AUFENKAMP REQUESTS THAT THE FOLLOWING LETTER BE
FORWARDED TO PROFESSOR N. N. IVASHCHENKO, MINISTRY OF
HIGHER AND SECONDARY SPECIALIZED EDUCATION WITH COPIES TO
PROFESSOR M. V. SOLODKOV, DEAN, ECONOMICS FACULTY,
MOSCOW STATE UNIVERSITY; AND TO RAMEYEV, BARABOSHKIN AND
ZARODOV, SCST.

2. 01.0105 - SEPTEMBER 15, 1976

PROFESSOR N. N. IVASHCHENKO
MINISTRY OF HIGHER AND SECONDARY SPECIALIZED EDUCATION
MOSCOW

DEAR PROFESSOR IVASHCHENKO:
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PROFESSOR LUBIN AND I WOULD LIKE TO PROVIDE YOU WITH OUR UNDERSTANDING OF THE STATUS OF DEVELOPMENTS IN EACH OF THE FOUR SUBTOPICS. WE HOPE TO DISCUSS THESE ITEMS WITH

YOU DURING YOUR FORTHCOMING TRIP TO THE U.S.

SUBTOPIC 1

1. THE U.S. SIDE HAS COMPLETED A PRELIMINARY DRAFT ON THE REPORT ON "MANAGEMENT EDUCATION AND TRAINING IN THE U.S." IN ACCORDANCE WITH THE RECORD OF THE MEETINGS IN THE U.S.S.R. OF SEPTEMBER 30, 1975, SIGNED BY YOU AND PROFESSOR LUBIN. WE LOOK FORWARD TO RECEIVING THE SOVIET REPORT AND HOPE THAT YOU WILL BE ABLE TO BRING IT WITH YOU NEXT WEEK. THESE REPORTS, IN MY OPINION, WILL BE VERY USEFUL IN PREPARATION FOR THE PROJECT MEETINGS ON SUBTOPIC 1 TO TAKE PLACE LATER IN THE YEAR.

2. PROFESSOR LUBIN ALSO SENT TO YOU IN EARLY JUNE A COLLECTION OF MATERIALS ON PROGRAMS IN MANAGEMENT EDUCATION AND TRAINING IN ACCORDANCE WITH THE SEPTEMBER 1975 RECORD OF MEETING. WE HOPE YOU HAVE RECEIVED THIS COLLECTION. WE HAVE NOT YET RECEIVED ANY MATERIALS FROM THE SOVIET SIDE AND HOPE ALSO THAT YOU WILL BE ABLE TO BRING THEM WITH YOU NEXT WEEK.

3. WE WOULD LIKE TO SET A FIRM DATE FOR THE MEETINGS ON SUBTOPIC 1 IN THE U.S. YOUR LETTER TO ME AT THE END OF MAY SUGGESTED THAT NOVEMBER WOULD BE CONVENIENT FROM THE SOVIET SIDE FOR MEETINGS ON BOTH SUBTOPICS 1 AND 4. IF WE ARE TO MAINTAIN THIS SCHEDULE THEN WE MUST ESTABLISH THE DATE AND TOPICS TO BE DISCUSSED AS SOON AS POSSIBLE.

SUBTOPIC 2

THE U.S. SIDE IS MAKING FINAL PREPARATIONS FOR THE SEMINAR IN THE U.S.S.R. ON "PROBLEMS OF FORECASTING REQUIREMENTS FOR MANAGERS AND SPECIALISTS". THE U.S. DELEGATION, AS I HAVE ALREADY CABLED CONSISTS OF DON UNCLASSIFIED

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AUFENKAMP, WILLIAM MECKLING, HARVEY MCMAINS, WILLIAM TURNBULL, FREDERICK BALDERSTON, ROGER BEZDEK, DAVID BRENNEMAN, ELMER BURACK, WESTON CLARKE, CHARLES FALK, DOROTHY GILFORD, HAROLD HAYES, JOHN HENNESSEY, WINTON MANNING, MARC RUBIN AND BRUCE TAYLOR. THE FOLLOWING FAMILY MEMBERS WILL ACCOMPANY THE DELEGATION: ANN CLARKE (WIFE) AND JANET HAYES (WIFE)- THE SOVIET VISA OFFICE IN WASHINGTON INDICATES THAT AUTHORIZATION HAS

NOT YET BEEN RECEIVED TO ISSUE VISAS TO THE U.S.
DELEGATION. YOUR ASSISTANCE IS REQUESTED IN THIS MATTER.

SUBTOPIC 3

PROFESSORS MCKENNEY AND AUSTIN ARE MAKING FINAL PREPARATIONS FOR THE ARRIVAL OF YOUR DELEGATION NEXT WEEK ON "METHODS OF MANAGEMENT EDUCATION". WE LOOK FORWARD TO PRODUCTIVE DISCUSSIONS. THE FOLLOWING FOUR ITEMS WILL BE OF PARTICULAR INTEREST:

1. FURTHER DEFINITION OF THE NEXT STEPS IN THIS PROJECT INCLUDING POSSIBLY THE PUBLICATION OF JOINTLY PREPARED MATERIALS ON THIS TOPIC.
2. THE TIME FOR THE RETURN TRIP OF THE U.S. PROJECT PARTICIPANTS TO THE U.S.S.R. THE U.S. SIDE PROPOSES EITHER FEBRUARY OR APRIL 1977.
3. A LONG-TERM VISIT IN THE U.S.S.R. BY PROFESSOR AUSTIN ON A JOINT PROJECT WITHIN THIS TOPIC.

I UNDERSTAND DR. MIKHAIL BERMANT IS IN THE U.S. UNDER AN IREX PROGRAM AND WILL BE UNABLE TO PARTICIPATE IN THE SEMINAR ON SUBTOPIC 2 "MANPOWER FORECASTING" AS YOU INDICATED IN OUR MEETING IN MOSCOW IN MARCH. I UNDERSTAND, HOWEVER, HE WOULD BE WILLING TO PARTICIPATE IN THE SUBTOPIC 3 DISCUSSIONS IN THE U.S. NEXT WEEK IF THIS WERE AGREEABLE WITH YOU. PLEASE ADVISE ME OF YOUR RECOMMENDATION.

SUBTOPIC 4

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1. PROFESSOR URETSKY INFORMS ME THAT HE HAS NOT YET RECEIVED THE DRAFT OF THE SOVIET NATIONAL SURVEY PAPER ON "SIMULATION GAMING AS A TRAINING TOOL FOR HIGH-LEVEL MANAGERS" WHICH IS REFERENCED IN THE SEPTEMBER 1975 RECORD OF MEETING. PROFESSOR URETSKY LEFT A DRAFT OF THE U.S. PAPER WITH YOU DURING HIS VISIT IN JUNE 1976. HE UNDERSTOOD AT THAT TIME THAT THE SOVIET PAPER WAS NEARLY COMPLETED AND WOULD SOON BE TRANSMITTED TO THE U.S. SIDE. WE HOPE ALSO THAT YOU WILL BE ABLE TO BRING IT WITH YOU NEXT WEEK.

2. YOU PROPOSED IN YOUR LETTER OF LATE MAY OF THIS YEAR THAT THE SOVIET DELEGATION ON SIMULATION GAMING COME TO THE U.S. IN NOVEMBER. TO ENSURE A PRODUCTIVE MEETING IT IS NECESSARY TO ESTABLISH AS SOON AS POSSIBLE THE

DATES AND THE AGENDA FOR THE VISIT OF THE SOVIET
DELEGATION.

AGAIN, I AM LOOKING FORWARD TO WELCOMING YOU ONCE MORE
TO THE U.S. AND TO THE VERY INTERESTING PROGRAM OF
ACTIVITIES THAT HAS BEEN PLANNED FOR THE COMING MONTHS.

SINCERELY YOURS,

D. D. AUFENKAMP
U.S. WORKING GROUP CHAIRMAN

CC:
DR. RAMEYEV
MR. BARABOSHKIN
MR. ZARODOV
MR. SOLODKOV

3. FYI. REQUEST ADVICE WHETHER MATERIALS, REFERRED TO
IN AUFENKAMP 6/2/76 01.0105 LETTER TO GOSNELL (LETTER,
REGISTRY 2943934; MATERIALS, REGISTRY 2943935), HAVE
BEEN RECEIVED AND WHEN DELIVERED TO IVASHCHENKO. END
FYI. ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PUBLIC CORRESPONDENCE, SCIENTIFIC VISITS, SCIENTIFIC MEETINGS, COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE228713
Document Source: CORE
Document Unique ID: 00
Drafter: DDAUFENKAMP:GEM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760349-0360
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760956/aaaabvuy.tel
Line Count: 192
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NSF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 216812
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 02 AUG 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 AUG 2004 by schaeafaj>; APPROVED <13 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: S&T: COMPUTER APPLICATIONS: DECISION-MAKING (01.0105) - SEPT. 23-OCT. 3 VISIT OF SOVDEL (01.010503)
TAGS: TGEN, US, UR
To: MOSCOW
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006